

The panacea hybrid solution but not for site installation

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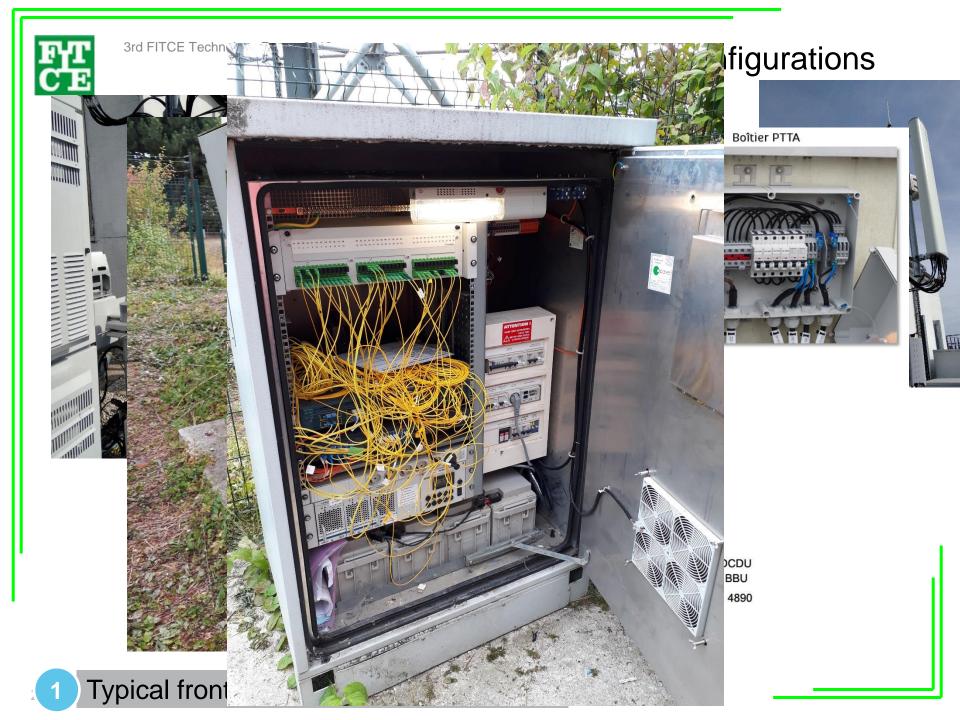


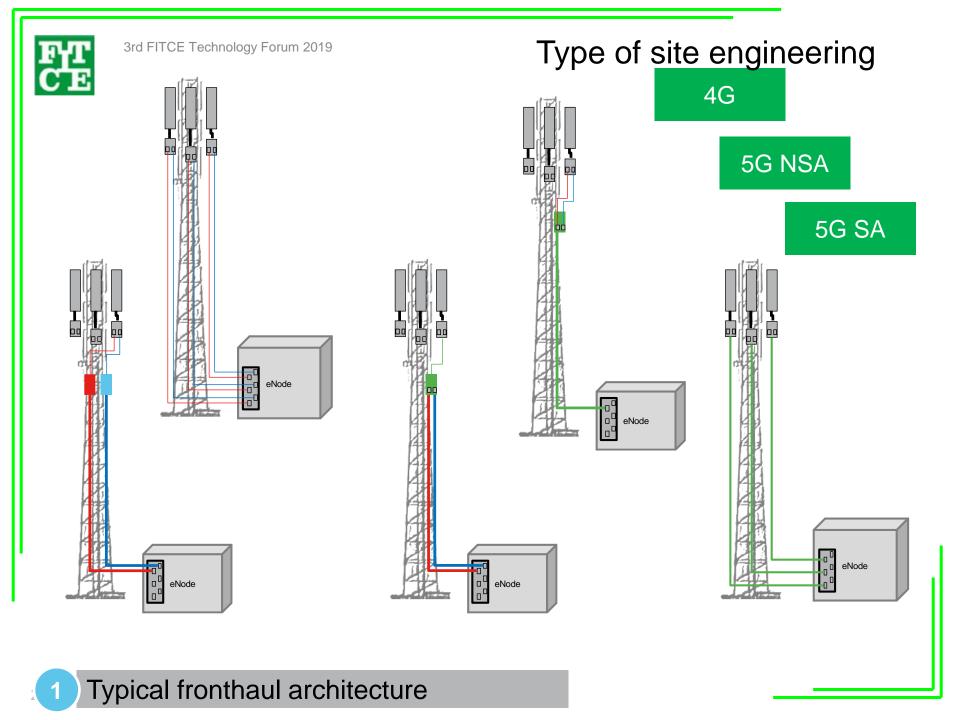


Typical fronthaul architecture

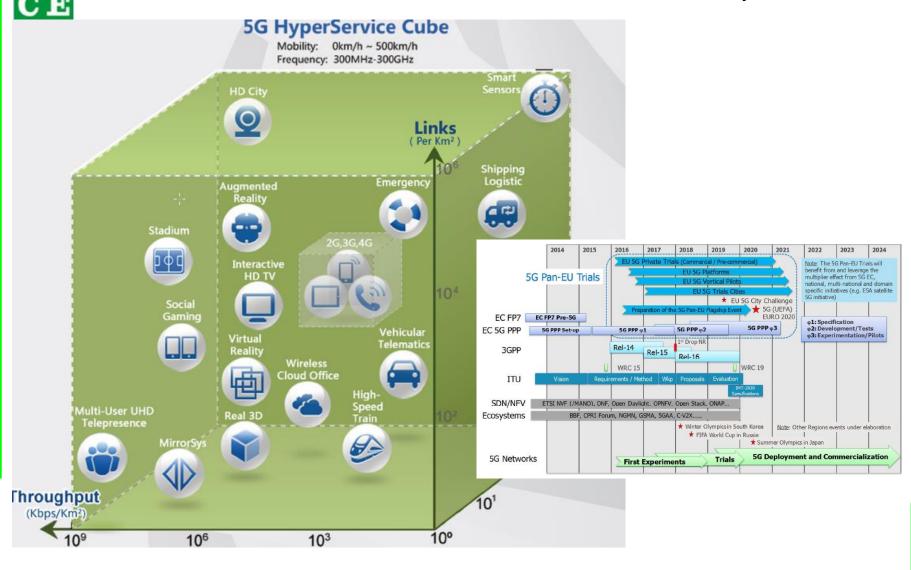
Macro vs Small cell

Where hybrid infrastructure makes sense



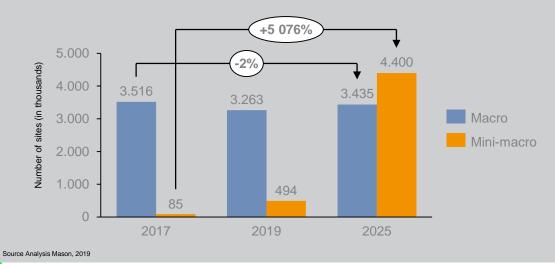


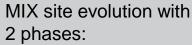
The 5G promise



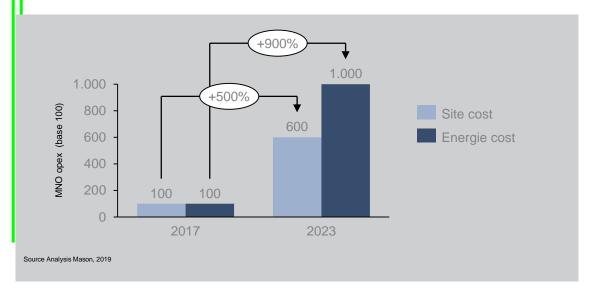


Type of site





- . Before 2020
- . After 2020



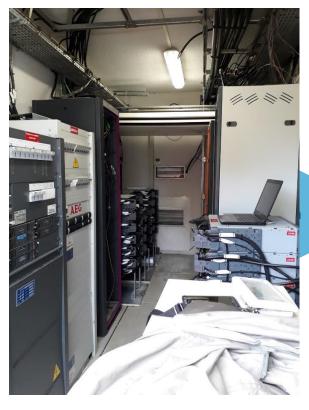
If 5G site planning, deployment and management are administered the same as 4G

Operating costs for MNOs account for approx. 70% of TCO



Using hybrid makes life easy?







NO

For macro sites

- Tower and rooftop are existing sites
- Limited number of new sites
- Shared site with 2G, 3G, 4G, 5G...
- Site survey?
- Position of Data/DC plant equipment?
- Extra length?

Macro vs small cell

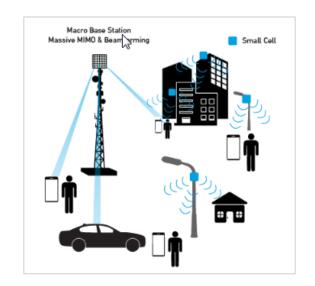
Macro

Limited number of new sites Upgrade of existing sites Require multiple configurations High flexibility in number & performance Multiplication of equipment Site sharing Skilled workforce



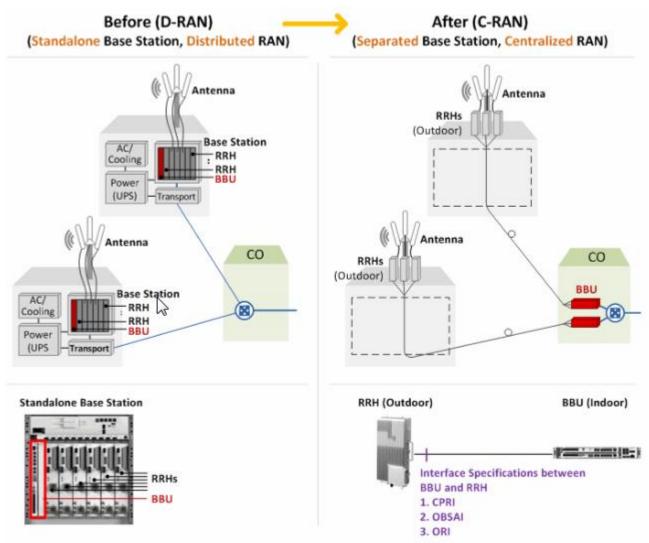
Small

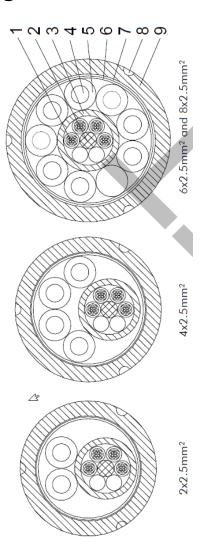
Numerous new sites Speed of deployment Limited number of equipment Unskilled workforce

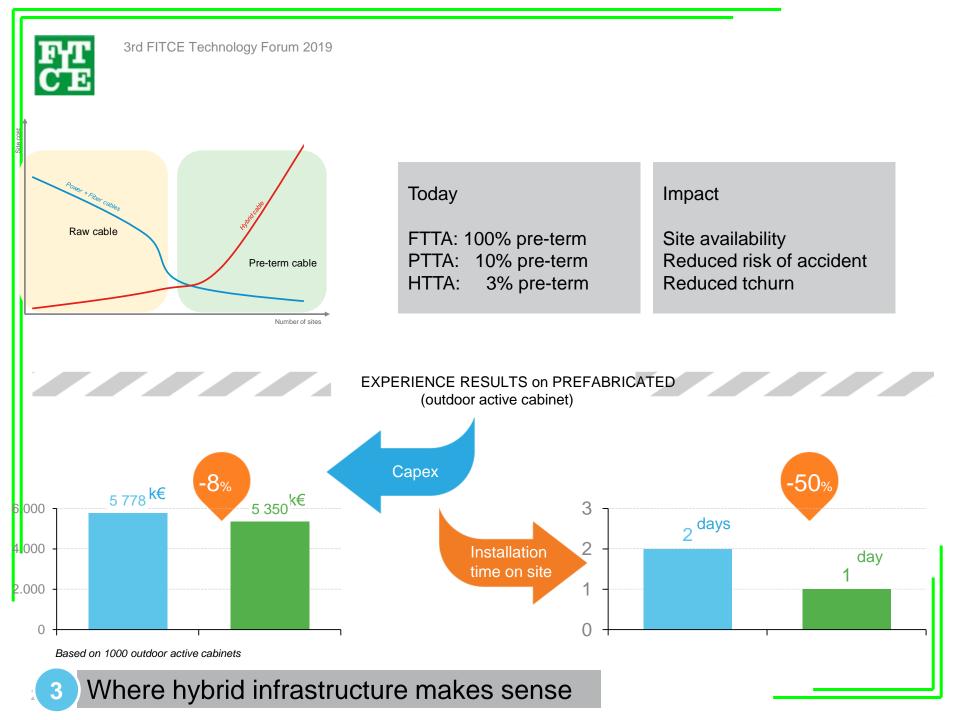




Remote powering w/ C-RAN









Conclusion

√5G network will be made of <u>successive</u> deployment waves



✓ Wave 1 is 4G like, with focus on macro sites



✓ Hybrid is the solution where site evolution is <u>low</u>



✓ Hybrid will be mandatory tomorrow for small cell (>)



√ The challenge of hybrid is on the <u>power</u> (¹)





Thank you!



